

**Single Source Justification (Simplified Acquisition)**

**Section A: General Contract Information**

Is this a Bridge Action as defined in the [AF Bridge Action Reduction Plan](#)?  Yes  No

Contracting Activity: [REDACTED]

Project/Program Name: [REDACTED]

Purchase Request / Local ID Number: [REDACTED]

Estimated Contract Cost (including Options): [REDACTED]

**Section B: Description of the Supplies/Services Required**

The vehicles shall be intact. All glass and mirrors shall be intact. Vehicles do not need to run, but all wheels need to roll (i.e. useable tires). All fluids shall be drained prior to delivery. There is a requirement for the vehicles to be Tesla Cyber Trucks in order to support customer training. Quantity required is 2 Tesla Cyber Trucks.

**Section C: Justification for Soliciting from a Single Source or Brand Name**

[REDACTED] intends to use specific Tesla manufactured vehicles for target vehicle training flight test events. In the operating theatre it is likely the type of vehicles used by the enemy may transition to Tesla Cyber trucks as they have been found not to receive the normal extent of damage expected upon major impact. Testing needs to mirror real world situations. The intent of the training is to prep the units for operations by simulating scenarios as closely as possible to the real world situations.

**Section D: Efforts to Obtain Competition**

On 13 February 2025, market research was conducted to assess the competition for the Tesla Cybertruck by evaluating its design, materials, impact resistance, and innovative technologies. The study revealed that the Cybertruck's aggressively angular and futuristic design, paired with its unpainted stainless steel exoskeleton, sets it apart from competitors typically using painted steel or aluminum bodies. Additionally, its 48V electrical architecture provides superior power and efficiency, a feature that rivals are only beginning to develop. Extensive internet searches and industry outreach by [REDACTED] found no vehicles with features comparable to those of the Cybertruck.

**Section E: Steps to Preclude Future Single Source or Brand Name Awards**

[REDACTED] continues to conduct comprehensive market research and host industry days to promote competition, transparency, and open communication with potential vendors about upcoming procurement opportunities. These efforts aim to level the playing field for industry, ensuring the government secures products at fair and reasonable prices. Additionally, [REDACTED] continuously monitor market trends and share minimum future requirements with industry to encourage the development of compatible, commercially available products.

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**Section F: Contracting Officer's Determination**

I have determined, in accordance with [FAR 13.106-1\(b\)\(1\)](#), that the circumstances of this contract action deem only a single source is reasonably available.

Date	Typed Name and Rank/Grade of Contracting Officer	Signature of Contracting Officer