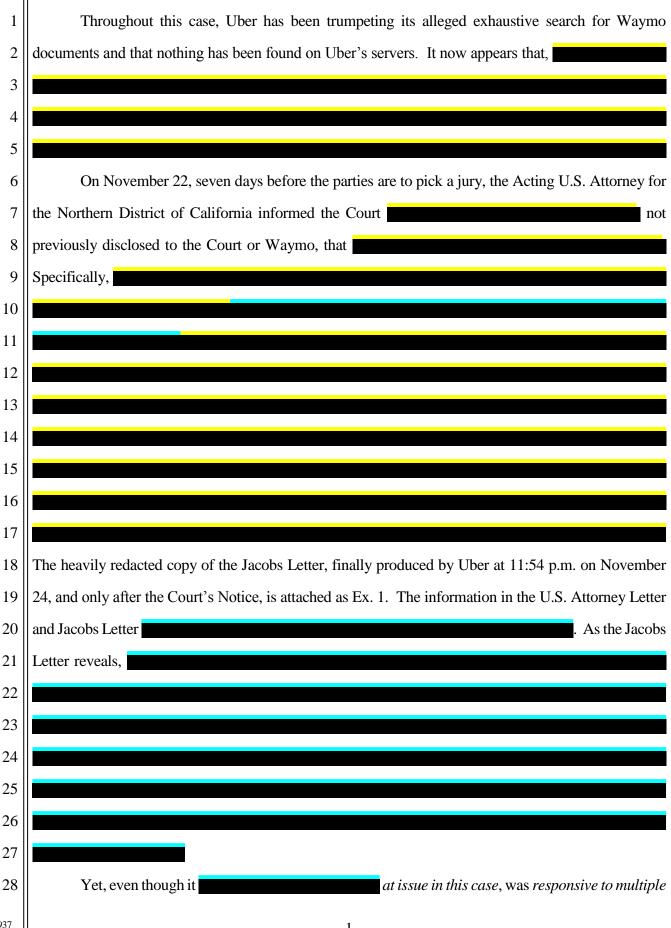
1	QUINN EMANUEL URQUHART & SULLIVAN Charles K. Verhoeven (Bar No. 170151)	N, LLP
2	charles R. Vernoeven (Bar No. 170131) charlesverhoeven@quinnemanuel.com David A. Perlson (Bar No. 209502)	
3	davidperlson@quinnemanuel.com Melissa J. Baily (Bar No. 237649)	
4	melissabaily@quinnemanuel.com	
5	John Neukom (Bar No. 275887) johnneukom@quinnemanuel.com	
6	Jordan Jaffe (Bar No. 254886) jordanjaffe@quinnemanuel.com 50 California Street, 22 nd Floor	
7	San Francisco, California 94111-4788	
8	Telephone: (415) 875-6600 Facsimile: (415) 875-6700	
9	Attorneys for WAYMO LLC	
10	UNITED STATES	DISTRICT COURT
11	NORTHERN DISTR	ICT OF CALIFORNIA
12	SAN FRANCI	SCO DIVISION
13	WAYMO LLC,	CASE NO. 3:17-cv-00939
14	Plaintiff,	WAYMO'S RESPONSE TO ORDER RE
15	vs.	LETTER FROM UNITED STATES ATTORNEY (DKT. 2261)
16	UBER TECHNOLOGIES, INC.; OTTOMOTTO LLC; OTTO TRUCKING LLC,	
17	Defendants.	Judge: The Honorable William Alsup
18	Defendants.	
19		REDACTED VERSION OF DOCUMENT SOUGHT TO BE FILED UNDER SEAL
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1	Waymo discovery requests and Court orders, and was sent more than six months ago, to an in-house
2	Uber lawyer who was deposed in this very action, Uber hid the Jacobs Letter and
3	from the Court and Waymo. Uber has so far not disputed that the Jacobs
4	letter and documents and information regarding Uber's conduct described therein was responsive to
5	Waymo's discovery requests or Court Orders. Nor could it. Among other things, as detailed further
6	below, Waymo's document requests sought all documents regarding the Ottomotto acquisition and all
7	documents and communications regarding the misappropriated materials. Waymo also served an
8	interrogatory seeking Uber's "policies and practices with respect to the retention and/or destruction
9	of" documents, "including without limitation emails, instant messages, electronically stored
10	information, and hard copies), from 2014 to the present." The Court's Preliminary Injunction Order
11	required Uber to provide "a complete and chronologically organized log of all oral and written
12	communications — including, without limitation, conferences, meetings, phone calls, one-on-one
13	conversations, texts, emails, letters, memos, and voicemails — wherein Anthony Levandowski
14	mentioned LiDAR to any officer, director, employee, agent, supplier, or consultant of defendants" (Dkt.
15	426 at 25, ¶ 5), and the March 16 Expedited Discovery Order ordered Uber to "produce all documents
16	bearing on [the] deletion, destruction, or modification" of any part of downloaded materials. (Dkt. 61
17	at 2.) Yet, Uber produced nothing regarding the Jacobs Letter
18	So Waymo has literally zero information about them other than the heavily redacted Jacobs
19	Letter it got late Friday night. Indeed, the letter would have remained
20	concealed altogether had the Acting U.S. Attorney
21	sufficiently material as to warrant an entirely unprompted letter to the Court on the eve of
22	trial. The only possible conclusion is that Uber intentionally withheld the Jacobs Letter and related
23	materials to prevent Waymo from discovering material evidence in this case.
24	We are now seven days from trial in this action and Waymo has only just learned - from
25	information discovered and provided to the Court by the Acting U.S. Attorney for the Northern
26	District of California – of new evidence that
27	
28	Waymo has been severely prejudiced by its

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inability to discover this evidence in the ordinary course, and by the sudden need to divert resources

from trial prep days before trial is scheduled to begin to investigate and assess the impact of this latest example of As detailed below, the highly relevant assertions in the Jacobs Letter will require extensive discovery and investigation. This includes document and deposition discovery into: Waymo is entitled to take the depositions of Travis Kalanick, Angela Padilla, Uber's expert on its supposed search for misappropriated material, and others. And Waymo will further require depositions of the several individuals who have relevant information that Uber never previously disclosed, Waymo also needs to depose 01980-00104/9703937 -3-

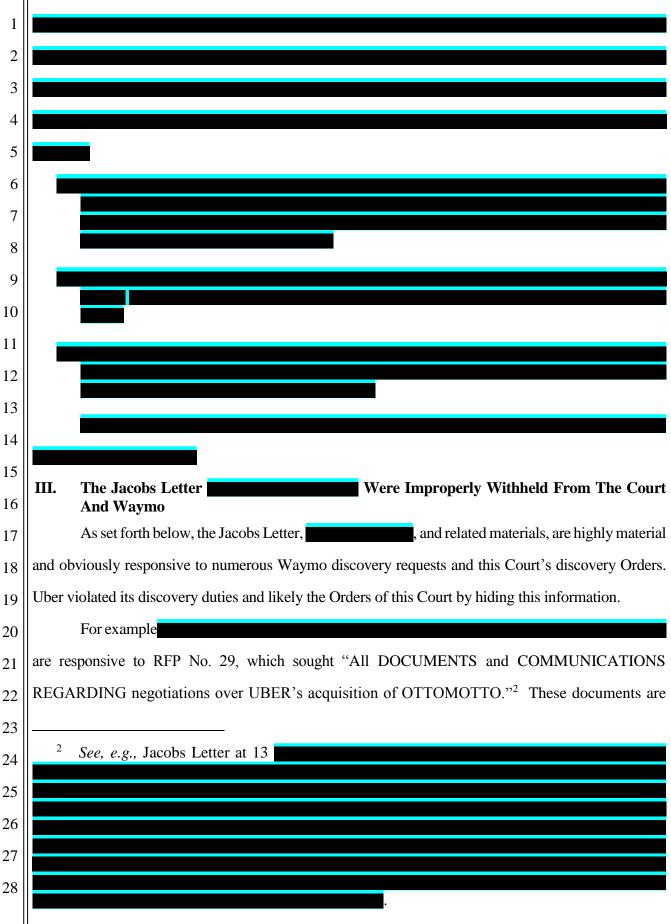
WAYMO NOTICE OF U.S. ATTORNEY LETTER

1	It is impossible to do all
2	this discovery before trial commences on December 4, just one week from now. The prejudice to
3	Waymo from Uber's inexcusable conduct here cannot be overstated.
4	I.
5	
6	According to the U.S. Attorney Letter,
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9	The letter states that
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11	It and the second secon
12	also informs the Court that Mr. Jacobs told the government that
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18	Finally, the U.S. Attorney Letter
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22	Incredibly, despite being responsive to numerous document requests, see Section III, infra,
23	neither the May 5, 2017 letter from Richard Jacobs' attorney to Ms. Padilla nor
24	
25	were previously produced to Waymo. Waymo is not aware of any entry in any Waymo
26	privilege log entry that correlates to the letter. Uber never provided any information regarding Mr.
27	Jacobs' letter or the facts therein response to any interrogatory or otherwise.
28	By letter dated November 24, Waymo requested that Defendants immediately produce the

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1	Jacobs Letter and Waymo additionally requested: (1) any
2	additional materials related to the additional materials related to the
3	documents related to the allegations discussed in either the U.S. Attorney Letter or the Jacobs Letter, (3)
4	all documents or materials related to any efforts by Uber to investigate the allegations contained in either
5	Letter,
6	(4)
7	confirmation that Mr. Jacobs is no longer an Uber employee, and (5) contact information for Mr. Jacobs.
8	(Ex. 2 [QE 11/24 Letter].) Uber produced the Jacobs Letter – in heavily redacted form – at 11:54 p.m.
9	on November 24. (Ex. 1 [Jacobs Letter].) Almost half the document is redacted. See id. Uber also
10	designated the redacted version of the letter "Attorneys' Eyes Only." Uber has otherwise refused to
11	provide any further information or documents in response to Waymo's inquiries.
12	II. The Jacobs Letter Describes
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16	His letter to Padilla
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21	In particular, the unredacted portions of the Jacobs Letter
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27	Waymo challenged Uber's extensive redactions and its designation of the Jacobs Letter as "Attorneys Eyes Only" at a meet and confer on November 25. (Ex. 3 [J. Judah 11/25 Email].) Uber
28	has only permitted two Waymo attorneys to review the unredacted document at Morrison & Foerster
	LLP's San Francisco office. (Ex. 4 [A. Gonzalez 11/25 Email].)

	Two of Waymo's attorneys were also permitted to review an unredacted version of the letter at
MoF	Fo's offices on November 25. (Ex. 5 [Judah Decl.], ¶ 2.)
	Second, the Jacobs Letter



1	also responsive to RFP No. 73, which requested "All DOCUMENTS AND COMMUNICATIONS
2	REGARDING the MISAPPROPRIATED MATERIALS, INCLUDING but not limited to (i)
3	DOCUMENTS containing any information derived from the MISAPPROPRIATED MATERIALS,
4	(ii) any electronic media that contains or contained the MISAPPROPRIATED MATERIALS, and
5	(iii) any DOCUMENTS REGARDING any meetings or discussions REGARDING the substance
6	of the MISAPPROPRIATED MATERIALS outside of WAYMO." More broadly, documents
7	regarding Uber's polices or practices regarding the
8	
9	
10	should have been disclosed in response to
11	Waymo's Common Interrogatory No. 8, which asked Uber to "Describe in detail YOUR policies
12	and practices with respect to the retention and/or destruction of DOCUMENTS (including without
13	limitation emails, instant messages, electronically stored information, and hard copies), from 2014
14	to the present."
15	Documents related to Jacobs Letter, including
	Documents related to Jacobs Letter, including
15	Documents related to Jacobs Letter, including
15 16	Documents related to Jacobs Letter, including would also be responsive numerous discovery requests.
15 16 17	
15 16 17 18	would also be responsive numerous discovery requests.
15 16 17 18 19	would also be responsive numerous discovery requests. For example, evidence of
15 16 17 18 19 20	would also be responsive numerous discovery requests. For example, evidence of (Ex. 1 [Jacobs Letter], at 13) should have been disclosed in response to at least the following Waymo requests: • RFP No. 29. All DOCUMENTS and COMMUNICATIONS REGARDING negotiations
15 16 17 18 19 20 21	would also be responsive numerous discovery requests. For example, evidence of (Ex. 1 [Jacobs Letter], at 13) should have been disclosed in response to at least the following Waymo requests:
15 16 17 18 19 20 21 22 23 24	would also be responsive numerous discovery requests. For example, evidence of (Ex. 1 [Jacobs Letter], at 13) should have been disclosed in response to at least the following Waymo requests: • RFP No. 29. All DOCUMENTS and COMMUNICATIONS REGARDING negotiations
15 16 17 18 19 20 21 22 23 24 25	would also be responsive numerous discovery requests. For example, evidence of (Ex. 1 [Jacobs Letter], at 13) should have been disclosed in response to at least the following Waymo requests: • RFP No. 29. All DOCUMENTS and COMMUNICATIONS REGARDING negotiations over UBER's acquisition of OTTOMOTTO. • RFP No. 30. ALL DOCUMENTS REGARDING any consulting work by
15 16 17 18 19 20 21 22 23 24	would also be responsive numerous discovery requests. For example, evidence of (Ex. 1 [Jacobs Letter], at 13) should have been disclosed in response to at least the following Waymo requests: • RFP No. 29. All DOCUMENTS and COMMUNICATIONS REGARDING negotiations over UBER's acquisition of OTTOMOTTO. • RFP No. 30. ALL DOCUMENTS REGARDING any consulting work by LEVANDOWSKI for UBER'S acquisition of OTTOMOTTO.

- **RFP No. 72**. All DOCUMENTS REGARDING DEFENDANTS' policies regarding employees' use of personal computers or other devices while working at or for DEFENDANTS.³
- RFP No. 73. All DOCUMENTS AND COMMUNICATIONS REGARDING the MISAPPROPRIATED MATERIALS, INCLUDING but not limited to (i) DOCUMENTS containing any information derived from the MISAPPROPRIATED MATERIALS, (ii) any electronic media that contains or contained the MISAPPROPRIATED MATERIALS, and (iii) any DOCUMENTS REGARDING any meetings or discussions REGARDING the substance of the MISAPPROPRIATED MATERIALS outside of WAYMO.
- Expedited RFP No. 17. All COMMUNICATIONS between Travis Kalanick and any PERSON REGARDING, LEVANDOWSKI, OTTOMOTTO or OTTO TRUCKING before August 23, 2016.
- Expedited Interrogatory No. 3. IDENTIFY all Uber Devices and Non-Uber Devices (as those terms are defined in UBER00006444) that LEVANDOWSKI has used to access any of DEFENDANTS' Networks (as that term is defined in UBER00006444), or that LEVANDOWSKI could have used to access any of DEFENDANTS' Networks (as that term is defined in UBER00006444).⁴
- Common Interrogatory No. 8. Describe in detail YOUR policies and practices with respect to the retention and/or destruction of DOCUMENTS (including without limitation emails, instant messages, electronically stored information, and hard copies), from 2014 to the present.

Despite these repeated requests, however, Uber has refused to provide any explanation as to why these materials were withheld from the Court and Waymo. Nor does Uber dispute that these materials would have continued to be concealed from Waymo had the Acting U.S. Attorney not felt compelled to inform the Court of the information contained in them.

Uber also likely violated Court Orders by concealing information about

The Court's April 4 Order

Re Discovery Hearing (Dkt. 144) required Defendants to bring "[a] list of all servers (and their locations) used at any time in any way for defendants' LiDAR-related activities" and expressly instructed

³ During a July 5, 2017 meet-and-confer, Waymo agreed to limit the scope of this request (without prejudice) to Levandowski's use of a personal computer while working at or for Uber or Ottomotto.

⁴ UBER00006444 is Uber's "Network & Device Acceptable Use Policy." It defines "Uber Devices" as "Devices owned and/or issued by Uber" and "Non-Uber Devices" as "Devices owned by persons or parties other than Uber."

1 Defendants to "not leave anything off the list merely because some other server supposedly houses the 2 same materials." (Dkt. 144 at 1.) The Jacobs Letter indicates that shortly after the Ottomotto acquisition, 3 4 5 (Ex. 1 [Jacobs Letter], 6 at 9-10, 13.) It is very likely 7 at some time and in some way in connection with LiDAR-related activities, but no 8 were disclosed in Uber's response to the April 4 Order. (Ex. 6 [Response to Dkt. 144].) 9 Moreover, the Court's Preliminary Injunction Order provided that "Waymo's counsel and one expert 10 may inspect any and all aspects of defendants' ongoing work involving LiDAR" (Dkt. 426 at 25, ¶ 6), 11 yet Waymo was never permitted to inspect any such work conducted through 12 13 Uber's compliance with the Court's March 16 Expedited Discovery Order (Dkt. 61) is also called into question by the revelations in the Jacobs Letter. The Court ordered Uber to "produce all 14 documents bearing on [the] deletion, destruction, or modification" of any part of downloaded materials. 15 16 (Dkt. 61 at 2.) The Jacobs Letter and should have been disclosed pursuant to Uber's continuing obligation to comply with the Order, as would 17 18 19 20 Further, the Court's Preliminary Injunction Order required Uber to provide "a complete and 21 chronologically organized log of all oral and written communications — including, without limitation, 22 conferences, meetings, phone calls, one-on-one conversations, texts, emails, letters, memos, and 23 voicemails — wherein Anthony Levandowski mentioned LiDAR to any officer, director, employee, 24 agent, supplier, or consultant of defendants." (Dkt. 426 at 25, ¶ 5.) Waymo has uncovered evidence of 25 meetings between Travis Kalanick and Anthony Levandowski wherein LiDAR was discussed, but that 26 have never been included on Uber's Paragraph 5 Log. One example, raised in Waymo's Supplemental 27 Brief in support of a Motion for Order to Show Cause, is the January 3, 2016 white-boarding session

28

between Mr. Levandowski, Mr. Kalanick, and Jeff Holden. (Dkt. 1501-4 at 8; Dkt. 1501-8.) Uber

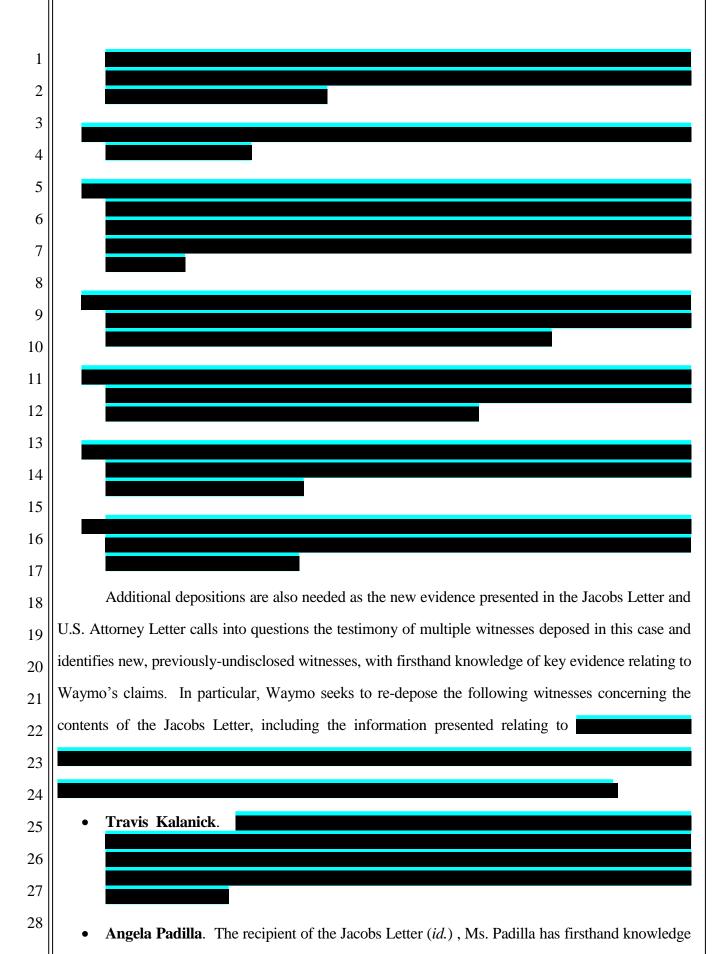
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1	argued that omitting this LiDAR-related meeting from its log was excusable because, as explained in a
2	declaration provided by an Uber attorney, "[w]ith respect to the January 3, 2016 white-board session,
3	Mr. Kalanick and Mr. Holden did not remember this meeting and they did not have calendar entries for
4	it that could have been used to refresh their memories." (Dkt. 1592-1 at 2.) The absence of any calendar
5	entries for this meeting, or any other written documentation relating to its scheduling or existence
6	(beyond the white-boarding notes themselves, which were produced by Uber on the final day of fact
7	discovery), suggests that it
8	in response to
9	the Court's Order.
10	Finally, to the extent Uber did not interview , or search
11	, in connection with Paragraph 4 of the Preliminary Injunction, that would be a violation of that
12	portion of the PI Order as well.
13	IV. The Jacobs Letter Is Relevant to Uber's Liability to Waymo And To Its Spoliation of Evidence
14	The evidence set forth in the Jacobs Letter
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16	. As discussed
17	above, <i>see</i> Section II, <i>supra</i> , the Jacobs Letter indicates that:
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26	In addition to providing yet more potential evidence of Uber's serious misconduct –
27	– the Jacobs Letter also raises serious questions about Uber's compliance
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37	11

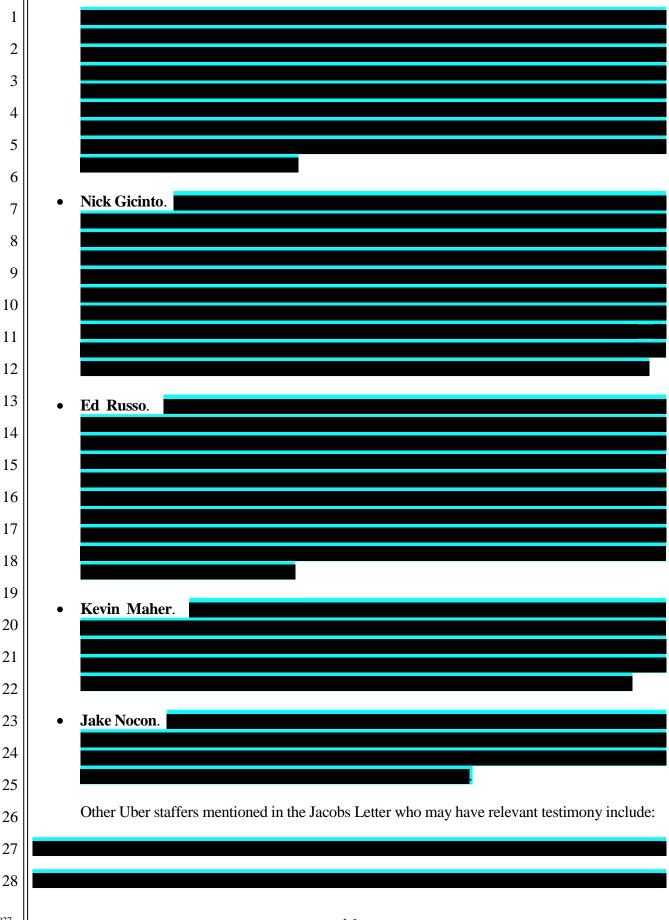
with its discovery obligations in this case, and suggests, 1 2 3 As detailed elsewhere (Dkt. 2197-5 [Waymo Adverse Inference Opening Brief]; Dkt. 2265-2 [Adverse Inference Reply Brief]), even without the Jacobs Letter the evidentiary record was already 4 5 replete with evidence that 6 7 8 Uber's failure to produce these materials is particularly troublesome given Ms. Padilla's 9 testimony subsequent to the Jacobs Letter. Ms. Padilla denied personal knowledge of precisely where Uber searched for responsive materials.⁵ But she did testify that Uber had searched "everywhere" to 10 comply with its obligations under the Court's Order. (See Ex. 7 [Padilla Tr.], at 45:3-13 (Q. So you 11 12 can't testify as to what sources within Uber were searched or not searched in – to comply with the court's 13 [expedited discovery] order; is that right? A. I don't know if that impinges on privilege or not. Q. Okay. 14 What sources did Uber search within Uber to comply with the court's order? A. As far as I recall, everywhere. Meaning we took this order very, very seriously and put a ton of people power on the 15 16 direction here in paragraph 4. And I believe we also retained outside experts to help us and moved 17 heaven and earth to look under every rock and understand the answer to paragraph 4.").) 18 Strikingly, the Jacobs letter reveals Uber's repeated representations to the Court, Waymo and 19 general public that 20 21 22 Uber was loudly proclaiming to this Court and the world that 23 "there is no evidence that any of the 14,000 files in question ever touched Uber's servers." See USA 24 ⁵ (See, e.g., Ex.7 [Padilla Tr.], at 46:10-47:1 ("Q. ... Uber did not search every electronic source 25 of data within Uber in response to the Court's March 16 order? Would you agree with that? A. I don't 26 have a basis to agree or not agree. I'm sure that what we searched was based on identifying the most likely places where any of this information would -- would be found, if it was there at all. 27 Q. Okay. What areas were searched specifically? A. For that, you would have to ask others on the team or outside counsel and the vendor that helped us. Q. Okay. You don't -- you don't know that --28 you don't have any personal knowledge of that yourself? A. I really don't.").)

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1	Today, <u>Uber says self-driving car files never touched its servers</u> (April 7, 2017) (quoting a statement
2	from Angela Padilla) available online at https://www.usatoday.com/story/tech/news/2017/04/07/uber-
3	says-stolen-self-driving-car-files-never-touched-its-servers/100174652/ (last accessed 11/26/2017)
4	(emphasis added). (See also Dkt. 734 [6/23/17 Hr'g Tr.], 11:19-23 ("Uber has conducted extensive
5	searches of its servers and files for these 14,000 files and has found nothing. And so all evidence is Uber
6	does not even possess these 14,000 files"); Dkt. 173-3 [Uber Preliminary Injunction Opp.] at 7)
7	("A search of Uber's computers has not yielded any of the 14,000 files Waymo alleges that Uber
8	misappropriated").) Even if, arguendo, Uber's arguments are to be believed, the Jacobs Letter
9	indicates that there may be a very good reason why the "14,000 files in question" were supposedly not
10	found on Uber's servers
11	
12	
13	V. Discovery That Would Be Needed To Investigate The Scope Of Uber's
14	Against Waymo The assertions in the Jacobs Letter require a further detailed and
15	lengthy investigation to discover the extent to which
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17	relates to Waymo's trade secret claims and spoliation arguments here. This includes document and
18	deposition discovery into topics such as:
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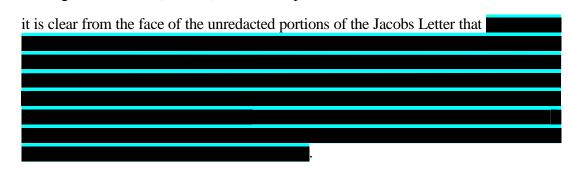
1 2	of any Uber response or investigation into the activities discussed in it. She was also involved directly in preparing Uber's discovery responses in this action.
3 4	• Kevin Faulkner . Mr. Faulkner is a Managing Director and head of the New York digital forensics lab at Stroz Friedberg and he submitted two expert reports in this action. As such, he has firsthand knowledge of what was — —————————————————————————————————
5	Stroz investigation and report. In particular, Waymo seeks testimony from him on his awareness of
6	documents and communications from discovery and
7	by Stroz either in connection with its initial investigation or his expert reports. ⁶
8	The Jacobs Letter also indicates that the following Uber executives and managers may have
9	evidence relevant to Waymo's claims and/or Uber's spoliation of evidence in anticipation of this action.
10	Richard Jacobs.
11	
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13	Mat Henley.
14	What Hemey.
15	
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18	
19	• Joe Sullivan.
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26 27	• Craig Clark.
28	⁶ Mr. Faulker has been deposed once to date, on the opinions set forth in his initial report; a second deposition regarding his supplemental report is planned.
27	1.5



Of course, all Waymo has now is the redacted Jacobs Letter. Full discovery into these issues will no doubt reveal further relevant witnesses, documents, and other information.

VI. Uber Improperly Redacted and Designated the Jacobs Letter "Attorney's Eyes Only"

Waymo counsel has repeatedly requested that Uber remove its improper "Attorneys' Eyes Only" designation from the Jacobs Letter, including during a meet and confer with the Special Master and in multiple emails sent on November 25. (Ex. 3 [J. Judah 11/25/17 Email]; Ex. 8 [D. Perlson 11/24/17 Email.) Yet, Uber has never explained why any portion of the letter qualifies for "Attorneys' Eyes Only" protection under the Protective Order governing production in this case, or any other designation. Further, Uber's approach to redactions for "relevance" mirrors the approach it took when trying to conceal the letter from Uber investors that led to Travis Kalanick's resignation as Uber's CEO – an approach that was rejected out of hand by Judge Corley. (Ex. 8 [D. Perlson 11/24/17 Email (citing 7/20/2017 Hr'g Tr. at 4:11-5:2)], at 1.7) We further pointed out that:



(Ex. 3 [J. Judah 11/25 Email], at 1 (emphasis added).) In response, Uber's counsel compared (Ex. 4 [A. Gonzalez 11/25 Email], at 1.)

Uber's analogy to the Stroz materials serves only to underline the impossibility of getting adequate discovery before the December 4 trial. Once again, Defendants are using entirely improper privilege assertions to conceal evidence that is highly relevant to Waymo's claims. The redacted

⁷ As Judge Corley has already made abundantly clear in this very action, parties are not permitted to redact information from production absent "a good faith belief that it is attorney-client privilege or work product privilege." (Dkt. 516 [5/25/17 Hr'g Tr.], at 23:10-13.)

1	portions of the Jacobs Letter
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3	
4	
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6	
7	Waymo should be permitted
8	immediate discovery into this In particular, Waymo should be permitted to fully
9	explore the extent to which Uber targeted Waymo with the same misconduct described in the Jacobs
10	Letter and/or used identical tactics prior to the acquisition closing.
11	Defendants' attempt to prevent that discovery on the eve of trial by reasserting bogus privilege assertions
12	and confidentiality designations should not be tolerated by this Court.
13	VII. Uber Should Not Be Heard To Object To Waymo's Discovery Into Information Revealed In The Jacobs Letter
14	The undersigned counsel for Waymo received a redacted "Attorneys Eyes Only" version of the
15	Jacobs Letter at 11:54 p.m. on November 24. Over the last couple of days, we have undertaken as
16	extensive a review as possible of Uber's existing production in an effort to ascertain both the scope of
17	prejudice to Waymo and whether any of the new information contained in the Jacobs Letter could have
18	been gleaned from Uber's production. In short, we have not been able to identify any evidence
19	whatsoever that would have revealed any of this new information.
20	For example, our searches of Uber's production for reference to
21	and the key individuals (including involved in described in the Jacobs
22 23	Letter, revealed no hits. ⁸ We also found no reference to Richard Jacobs, no evidence of any discussion
23 24	of the information contained in the Jacobs Letter, and no reference to
2 4 25	anywhere in the production. There is
26	
27	⁸ For example, we searched Uber's production and found no references to:
28	
37	-18-

also no mention of the information contained in the Jacobs Letter in any of Uber's interrogatory 1 2 responses. 3 Further, none of Uber's privilege log entries appears to relate to either the contents of the Jacobs Letter or any investigation into the information contained in it. Even if they did, there is nothing 4 5 remotely privileged about either the Jacobs Letter – a letter from a third party to Uber – or the facts it reveals, and nothing that could have justified Uber's withholding of the letter on privilege grounds even 6 if it had sought to take such a step.⁹ Thus, even without the skepticism that must now envelope any 7 8 claim of privilege by Uber in light of 9 10 (Ex. 1 [Jacobs Letter], at 8-9), any post-hoc privilege assertions should be dismissed out of hand. To the extent any privilege may once have existed, it has long-since 11 been waived. 12 13 As this Court is aware, Uber has repeatedly – as recently as last week – argued to this Court that 14 its rampant, intentional spoliation of evidence relevant to Waymo's trade secret misappropriation claims was innocent and "Uber did not act in bad faith in connection with any of the instances of alleged 15 16 destruction of evidence...." (Dkt. 2240-4 [Defendants Spoliation Opp.], at 22.) We know now that at 17 the very same time that Defendants were making these representations to the Court, they were 18 19 20 behavior should not be tolerated by this Court. 21 VIII. A Continuance Is Appropriate To Provide Waymo With Sufficient Time To Fully **Evaluate The Malfeasance And Spoliation Described In The Jacobs Letter** 22 This case is scheduled to go to trial in one week. Jury selection is in two days. Yet, Waymo has 23 once again been forced to redirect its resources from trial – this time to investigate and respond to the 24 25 26 27 As discussed above, see Section VI, supra, Uber's extensive redactions of the document are 28 inappropriate for the same reason.

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1	
2	It is highly unusual for an Acting U.S. Attorney, to
3	send a letter to a court in a civil proceeding providing information which, if true,
4	Again, the Jacobs Letter explicitly says
5	
6	These letters also cast serious doubt on Uber's claims to have engaged in good faith discovery in
7	this action; at worst, they provide evidence that
8	
9	Waymo needs time to get to the bottom of this and to complete the necessary document and
10	deposition discovery discussed above. Given Uber's consistent failures to meet its discovery obligations
11	in this case, and apparent misrepresentations to this Court, Waymo has no choice but to seek a
12	continuance of the trial date to enable Waymo to take additional discovery on this new information that
13	is indisputably relevant to Waymo's trade secret misappropriation claims.
14	
15	Respectfully submitted,
16	DATED: November 27, 2017 QUINN EMANUEL URQUHART & SULLIVAN, LLP
17	By /s/ Charles K. Verhoeven
18	Charles K. Verhoeven
19	Attorneys for WAYMO LLC
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