

EXHIBIT 14

From: Thomas, Rosemarie Ann
To: Mo, Geoffrey Z (Executive Support Program)
CC: Cookson, Geri; Veghte, Bill; Ferguson, Jacqui
Sent: 5/16/2012 9:51:08 AM
Subject: FW: Autonomy slides for board...
Attachments: Autonomy Update Final v 2 0.ppt

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Geoffrey – please load this version for the meeting tomorrow.

Bill – this new version has been placed in the board binders.

Thank you,
R

From: Veghte, Bill
Sent: Wednesday, May 16, 2012 6:42 AM
To: Ferguson, Jacqui; Thomas, Rosemarie Ann
Subject: FW: Autonomy slides for board...

From: Lesjak, Cathie
Sent: Tuesday, May 15, 2012 11:39 PM
To: Veghte, Bill; megw@hp.com
Cc: Ferguson, Jacqui; Schultz, John F (Legal)
Subject: RE: Autonomy slides for board...

I think it is probably best to use the numbers I have in my note back to you so that we are consistent. By the time you get up Meg will have mentioned Autonomy and I will have given Autonomy numbers on their license performance so I wouldn't spend much time on the numbers. The second two slides should be the bulk of your presentation, I think.

Thanks,
Cathie

Cathie Lesjak
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From: Veghte, Bill
Sent: Tuesday, May 15, 2012 11:23 PM
To: Lesjak, Cathie; megw@hp.com
Cc: Ferguson, Jacqui; Schultz, John F (Legal)
Subject: RE: Autonomy slides for board...

Same data source...

123 (license delta vs. budget) /136 (Autonomy delta to budget) = 90.4% (not sure why got rounded up).

You are right, with IM included it gets better. I like your approach better.

How would you like me to show?

Small updates based on Cathie for the Autonomy section of the presentation.

Pls load this version.

Thank you.

From: Lesjak, Cathie
Sent: Tuesday, May 15, 2012 9:53 PM
To: Veghte, Bill; megw@hp.com
Cc: Ferguson, Jacqui; Schultz, John F (Legal)
Subject: RE: Autonomy slides for board...
Importance: High

Bill,

I agree with your numbers except that I don't have a 91% miss on Autonomy license. According to the deck I got for quarter end from Chris Yelland, the final license number for Autonomy (not AUIM) was 57M and the license revenue Flash was 153M or a 63% miss and relative to Budget license of 180M a 68% miss. With IM included it gets a bit better.

So...what is your source of data?

Cathie

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From: Veghte, Bill
Sent: Monday, May 14, 2012 9:57 PM
To: megw@hp.com; Lesjak, Cathie
Cc: Ferguson, Jacqui; Schultz, John F (Legal)
Subject: Autonomy slides for board...

Following on our mail thread from last night, we want a simple three slide deck explaining...

- The What
- The Why
- The What The Heck We Are Doing About It

Here is what pulled together building from what the team laid out in London.

Comments and feedback welcome.

Autonomy Update



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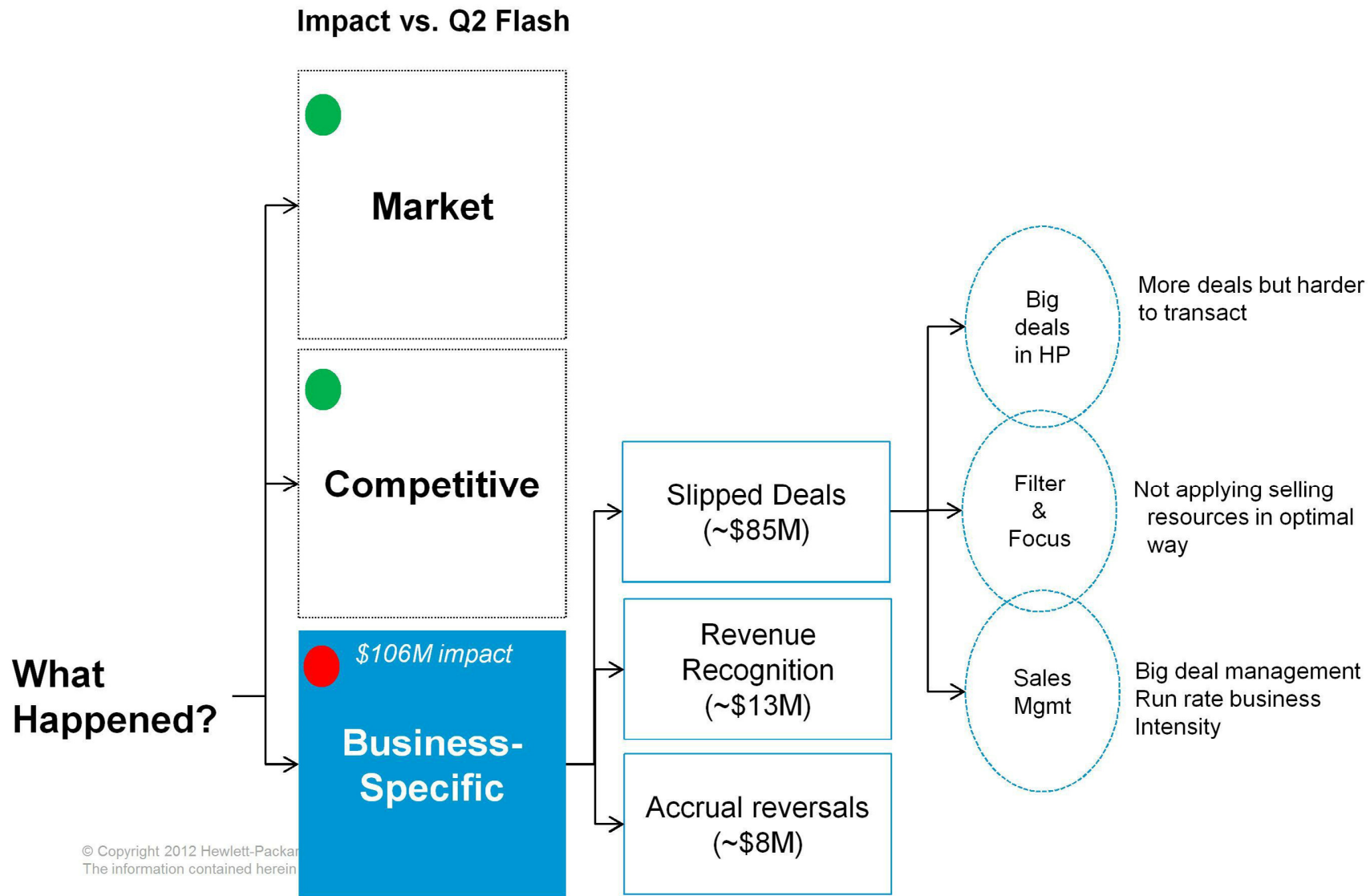
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Autonomy – A Very Disappointing Q2...

- Miss of \$106m Revenue (34% miss relative to budget) and \$88m Owned Operating Profit (83% miss relative to budget)
- Majority of the revenue miss was Autonomy license (license miss of 68% relative to budget)
- Proportionally spread across product line and geography



Why? It is not market or competition. It is execution.



The 10 Keys To Q3 & Beyond....

1. May 21 “Close”
2. Refresh the deal lifecycle with visibility... Pipeline → Closure
3. People
4. Ensuring intensity on the “Volume” business
5. Driving an updated “Big Deal” close process
6. Create 3 H2 “Playbooks”
7. Create the right ES engagement model
8. Communicate, communicate, communicate
9. Shifting from evangelism to “transacting” with internal HP audiences
10. Refine approach to VSOE

