

## CIVIL COVER SHEET

The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

## I. (a) PLAINTIFFS

BE IN, INC., a New York corporation

(b) County of Residence of First Listed Plaintiff New York County

(EXCEPT IN U.S. PLAINTIFF CASES)

## (c) Attorneys (Firm Name, Address, and Telephone Number)

Joseph E. Addiego III 415.276.6500  
DAVIS WRIGHT TREMAINE LLP  
505 Montgomery Street, Suite 800  
San Francisco, CA 94111

3373  
MJD

## DEFENDANTS

GOOGLE, INC., a California corporation; RICHARD ROBINSON, an individual, and Does 1 through 3, inclusive

County of Residence of First Listed Defendant Santa Clara County

(IN U.S. PLAINTIFF CASES ONLY)

## NOTE:

IN LAND CONDEMNATION CASES. USE THE LOCATION OF THE TRACT OF LAND INVOLVED.

## Attorneys (If Known)

## II. BASIS OF JURISDICTION

(Place an "X" in One Box Only)

 1 U.S. Government Plaintiff 3 Federal Question  
(U.S. Government Not a Party) 2 U.S. Government Defendant 4 Diversity  
(Indicate Citizenship of Parties in Item III)

## III. CITIZENSHIP OF PRINCIPAL PARTIES

(For Diversity Cases Only)

Citizen of This State

PTF

DEF

 1 1

Incorporated or Principal Place of Business In This State

PTF

DEF

 4 4

Citizen of Another State

 2 2

Incorporated and Principal Place of Business In Another State

 5 5

Citizen or Subject of a Foreign Country

 3 3

Foreign Nation

 6 6

## IV. NATURE OF SUIT (Place an "X" in One Box Only)

CONTRACT	TORTS	FORFEITURE/PENALTY	BANKRUPTCY	OTHER STATUTES
<input type="checkbox"/> 110 Insurance	<b>PERSONAL INJURY</b>	<b>PERSONAL INJURY</b>	<input type="checkbox"/> 422 Appeal 28 USC 158	<input type="checkbox"/> 375 False Claims Act
<input type="checkbox"/> 120 Marine	<input type="checkbox"/> 310 Airplane	<input type="checkbox"/> 365 Personal Injury - Product Liability	<input type="checkbox"/> 423 Withdrawal 28 USC 157	<input type="checkbox"/> 400 State Reapportionment
<input type="checkbox"/> 130 Miller Act	<input type="checkbox"/> 315 Airplane Product Liability	<input type="checkbox"/> 367 Health Care/ Pharmaceutical Personal Injury Product Liability	<b>PROPERTY RIGHTS</b>	<input type="checkbox"/> 410 Antitrust
<input type="checkbox"/> 140 Negotiable Instrument	<input type="checkbox"/> 320 Assault, Libel & Slander	<input type="checkbox"/> 368 Asbestos Personal Injury Product Liability	<input checked="" type="checkbox"/> \$20 Copyrights	<input type="checkbox"/> 430 Banks and Banking
<input type="checkbox"/> 150 Recovery of Overpayment & Enforcement of Judgment	<input type="checkbox"/> 330 Federal Employers' Liability		<input type="checkbox"/> 830 Patent	<input type="checkbox"/> 450 Commerce
<input type="checkbox"/> 151 Medicare Act	<input type="checkbox"/> 340 Marine		<input type="checkbox"/> 840 Trademark	<input type="checkbox"/> 460 Deportation
<input type="checkbox"/> 152 Recovery of Defaulted Student Loans (Excl. Veterans)	<input type="checkbox"/> 345 Marine Product Liability			<input type="checkbox"/> 470 Racketeer Influenced and Corrupt Organizations
<input type="checkbox"/> 153 Recovery of Overpayment of Veteran's Benefits	<input type="checkbox"/> 350 Motor Vehicle	<input type="checkbox"/> 370 Other Fraud		<input type="checkbox"/> 480 Consumer Credit
<input type="checkbox"/> 160 Stockholders' Suits	<input type="checkbox"/> 355 Motor Vehicle Product Liability	<input type="checkbox"/> 371 Truth in Lending	<input type="checkbox"/> 861 HIA (1395f)	<input type="checkbox"/> 490 Cable Sat TV
<input type="checkbox"/> 190 Other Contract	<input type="checkbox"/> 360 Other Personal Injury	<input type="checkbox"/> 380 Other Personal Property Damage	<input type="checkbox"/> 862 Black Lung (923)	<input type="checkbox"/> 850 Securities/Commodities Exchange
<input type="checkbox"/> 195 Contract Product Liability	<input type="checkbox"/> 362 Personal Injury - Med. Malpractice	<input type="checkbox"/> 385 Property Damage Product Liability	<input type="checkbox"/> 863 DIWC/DIWW (405(g))	<input type="checkbox"/> 890 Other Statutory Actions
<input type="checkbox"/> 196 Franchise			<input type="checkbox"/> 864 SSID Title XVI	<input type="checkbox"/> 891 Agricultural Acts
<b>REAL PROPERTY</b>	<b>CIVIL RIGHTS</b>	<b>PRISONER PETITIONS</b>	<input type="checkbox"/> 865 RSI (405(g))	<input type="checkbox"/> 893 Environmental Matters
<input type="checkbox"/> 210 Land Condemnation	<input type="checkbox"/> 440 Other Civil Rights	<input type="checkbox"/> 510 Motions to Vacate Sentence <b>Habeas Corpus:</b>	<b>FEDERAL TAX SUITS</b>	<input type="checkbox"/> 895 Freedom of Information Act
<input type="checkbox"/> 220 Foreclosure	<input type="checkbox"/> 441 Voting	<input type="checkbox"/> 530 General	<input type="checkbox"/> 870 Taxes (U.S. Plaintiff or Defendant)	<input type="checkbox"/> 896 Arbitration
<input type="checkbox"/> 230 Rent Lease & Ejectment	<input type="checkbox"/> 442 Employment	<input type="checkbox"/> 535 Death Penalty	<input type="checkbox"/> 871 IRS—Third Party 26 USC 7609	<input type="checkbox"/> 899 Administrative Procedure Act/Review or Appeal of Agency Decision
<input type="checkbox"/> 240 Torts to Land	<input type="checkbox"/> 443 Housing/ Accommodations	<input type="checkbox"/> 540 Mandamus & Other		<input type="checkbox"/> 950 Constitutionality of State Statutes
<input type="checkbox"/> 245 Tort Product Liability	<input type="checkbox"/> 445 Amer. w/ Disabilities - Employment	<input type="checkbox"/> 550 Civil Rights		
<input type="checkbox"/> 290 All Other Real Property	<input type="checkbox"/> 446 Amer. w/ Disabilities - Other	<input type="checkbox"/> 555 Prison Condition		
	<input type="checkbox"/> 448 Education	<input type="checkbox"/> 560 Civil Detainee - Conditions of Confinement		
			<b>IMMIGRATION</b>	
			<input type="checkbox"/> 462 Naturalization Application	
			<input type="checkbox"/> 463 Habeas Corpus - Alien Detainee (Prisoner Petition)	
			<input type="checkbox"/> 465 Other Immigration Actions	

## V. ORIGIN

(Place an "X" in One Box Only)

 1 Original Proceeding 2 Removed from State Court 3 Remanded from Appellate Court 4 Reinstated or Reopened

Transferred from another district

(specify)

 5 Multidistrict Litigation

## VI. CAUSE OF ACTION

Cite the U.S. Civil Statute under which you are filing (Do not cite jurisdictional statutes unless diversity):

Copyright Act of 1976, 17 U.S.C. §101 et seq., and the Lanham Act, 15 U.S.C. § 1051 et seq.

Brief description of cause:

Copyright infringement, trade dress infringement, misappropriation of trade secrets, civil conspiracy

## VII. REQUESTED IN COMPLAINT:

 CHECK IF THIS IS A CLASS ACTION      DEMAND \$ UNDER F.R.C.P. 23CHECK YES only if demanded in complaint:  
JURY DEMAND:  Yes  No

## VIII. RELATED CASE(S)

IF ANY

(See instructions):

JUDGE \_\_\_\_\_

DOCKET NUMBER \_\_\_\_\_

## IX. DIVISIONAL ASSIGNMENT (Civil L.R. 3-2)

(Place an "X" in One Box Only)

 SAN FRANCISCO/OAKLA ND SAN JOSE EUREKA

June 28, 2012

DATE

Signature of Attorney of Record

1 Joseph E. Addiego III (CA State Bar No. 169522)  
 2 DAVIS WRIGHT TREMAINE LLP  
 3 505 Montgomery Street, Suite 800  
 San Francisco, California 94111  
 4 Telephone: (415) 276-6500  
 Facsimile: (415) 276-6599  
 Email: [joeaddiego@dwt.com](mailto:joeaddiego@dwt.com)

E-filing

5 William E. Wallace III (Pro Hac Vice Application Pending)  
 Ian A. Taronji (Pro Hac Vice Application Pending)  
 6 CLIFFORD CHANCE US LLP  
 2001 K Street, N.W.  
 7 Washington, D.C. 20006  
 Telephone: (202) 912-5045  
 8 Facsimile: (202) 912-6000  
 Email: [William.Wallace@CliffordChance.com](mailto:William.Wallace@CliffordChance.com)

9  
 10 Attorneys for Plaintiff  
 BE IN, INC., a New York corporation

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FILED  
 JUN 28 2012  
 M9  
 JS  
 RICHARD W. WIEKING  
 CLERK, U.S. DISTRICT COURT  
 NORTHERN DISTRICT OF CALIFORNIA

11  
 12 IN THE UNITED STATES DISTRICT COURT  
 13 THE NORTHERN DISTRICT OF CALIFORNIA

MEJ

CV 12 3373

14 SAN JOSE DIVISION  
 15 BE IN, INC., a New York corporation ) Case No.  
 16 Plaintiff, )  
 17 v. )  
 18 GOOGLE, INC., a California corporation, )  
 RICHARD ROBINSON, an individual, and )  
 19 DOES 1 through 3, inclusive, )  
 20 Defendants. ) Demand for Jury Trial  
 21

22 Plaintiff, BE IN, INC. ("Be In" or "Plaintiff"), by and through its counsel, for its Complaint  
 23 against Defendants, GOOGLE, INC. ("Google") and RICHARD ROBINSON, allege as follows:

24 NATURE OF THE ACTION

- 25 1. Be In incorporated in 2008 in the State of New York and is engaged in the business  
 26 of creating and marketing online social media platforms that provide the means for groups of  
 27 people to interact through chat and webcam.
- 28 2. Be In maintains the CamUp website ([www.camup.com](http://www.camup.com)) which allows several

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1 individuals to join a video chat by webcam, and share online media such as videos in a dedicated  
2 video chat room. Be In has won awards and accolades for its innovation and creativity in  
3 developing the CamUp platform.

4       3. Google is a large, multinational corporation providing Internet-related products and  
5 services including its ubiquitous search engine, and its recently released social media platform,  
6 Google+.

7       4. Representatives from Be In met with Richard Robinson ("Mr. Robinson"), Google's  
8 Head of Business Markets (UK), in London in May 2011, to discuss the possibility of a business  
9 collaboration between Google and Be In. At this meeting, and after Google agreed to prevent any  
10 unauthorized use or disclosure of confidential information provided from Be In to Google, Be In  
11 provided a live demonstration of its CamUp product, and proposed that a "Watch with your  
12 friends" button be embedded within all YouTube<sup>1</sup> pages, allowing users to initiate a CamUp  
13 session directly from YouTube. The "Watch with your friends" button had not been launched,  
14 shared, or released to the public at any time prior to this May 2011 meeting. Mr. Robinson  
15 requested and was provided documents including Be In's business and marketing strategy for  
16 monetizing the CamUp product and "Watch with your friends" button.

17       5. At no time during or after the May 2011 meeting did Mr. Robinson indicate that  
18 Google was independently developing a product or feature that was identical to CamUp. Nor did  
19 he indicate that Google had independently determined to embed a "Watch with your friends"  
20 button for any of its products or services on YouTube pages. To the contrary, he expressed great  
21 interest in Be In's CamUp product and business and marketing strategy.

22       6. After this meeting, Mr. Robinson failed to respond to several follow-up  
23 correspondences from Be In. Also subsequent to the meeting, Be In noted a dramatic spike in user  
24 traffic to the CamUp site, in particular from Mountain View, California, where Google is  
25 headquartered. Many of these visitors stayed on the site longer than the typical user.

26       7. In or around June 2011, Google released Google+, which includes a feature called  
27 Hangouts, a video chat platform similar in look and feel to CamUp. Google also embedded a

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<sup>1</sup> Google owns YouTube.

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1 Hangouts "Watch with your friends" button on its YouTube pages, virtually identical in text and  
2 overall appearance to the CamUp button that Be In proposed to Google at the May 2011 London  
3 meeting.

4       8. Plaintiff asserts the following claims against Google, Mr. Robinson, and/or John  
5 Does Nos. 1-3: (1) infringement of CamUp's trade dress in violation of Section 43(a) of the  
6 Lanham Act, 15 U.S.C. § 1125(a); (2) infringement of copyright in the audiovisual elements of the  
7 CamUp website, in violation of the Copyright Act of 1976, 17 U.S.C. § 501; (3) misappropriation  
8 of Plaintiff's trade secrets – in particular, the "Watch with your friends" button, placement of the  
9 button, and business plan for monetizing the CamUp feature on YouTube – in violation of the  
10 California Uniform Trade Secrets Act, Cal. Civ. Code § 3426 et seq.; and (4) civil conspiracy  
11 among Google and others within the Google organization (to be identified) to misappropriate  
12 Plaintiff's trade secrets.

13       9. Plaintiff has suffered and continues to suffer irreparable harm, loss and/or damages in  
14 an amount in excess of \$75,000.00.

15       10. By this action, Plaintiff seeks all monetary damages to which it is entitled, including  
16 actual and punitive damages and lost profits, and also seeks to enjoin the Google+ Hangout  
17 platform as a result of its infringement of CamUp's trade dress and copyright.

#### PARTIES

19       11. Be In is a New York corporation, with its principal place of business in New York  
20 City, New York. Be In is the creator of CamUp, an online portal where users can upload and  
21 embed videos, photos and songs and share these media in real time with multiple users that are  
22 able to access this media in a virtual video chat.

23       12. Google is a Delaware corporation, with its principal place of business in Mountain  
24 View, California. Google markets Google+, which includes a feature called Hangouts, which  
25 purports to serve a similar function as CamUp.

26       13. Upon information and belief, Richard Robinson is Google UK's Head of Business  
27 Markets and is a resident of the United Kingdom.

28       14. Upon information and belief, John Doe #1 is an employee or representative of

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1 Google or any affiliated entity, and participated in the conspiracy to misappropriate Be In's trade  
 2 secrets.

3       15. Upon information and belief, John Doe #2 is an employee or representative of  
 4 Google or any affiliated entity, and participated in the conspiracy to misappropriate Be In's trade  
 5 secrets.

6       16. Upon information and belief, John Doe #3 is an employee or representative of  
 7 Google or any affiliated entity, and participated in the conspiracy to misappropriate Be In's trade  
 8 secrets.

#### **JURISDICTION AND VENUE**

9  
 10     17. This Court has jurisdiction to hear this matter pursuant to 28 U.S.C. §§ 1331 by  
 11 virtue of the federal questions presented under the Lanham Act, 15 U.S.C. § 1051 *et seq.*, and the  
 12 Copyright Act of 1976, 17 U.S.C. §101 *et seq.*

13     18. This Court also has jurisdiction to hear this matter pursuant to 28 U.S.C. § 1332 by  
 14 virtue of the diversity of the parties, and because the amount in controversy exceeds \$75,000.00.

15     19. Venue is proper in this Court pursuant to 28 U.S.C. § 1331(b), because Google's  
 16 principal place of business is Mountain View, California, located within this judicial district, and  
 17 transacts business in this district.

#### **INTRADISTRICT ASSIGNMENT**

18  
 19     20. Pursuant to Civil L.R. 3-2(c), this action should be assigned to the San Jose district  
 20 because this action arises in Santa Clara County. *See also* Civil L.R. 3-2(e).

#### **FACTS**

21  
 22     21. In 2009, Be In developed the first version of their online social media platform,  
 23 called GigIn. GigIn allowed six individuals to simultaneously collaborate in a virtual music studio  
 24 through webcam or chat.

25     22. In 2010, the second version of the platform was introduced, this time allowing up to  
 26 ten individuals to connect and view the same media.

27     23. In 2011, the latest version of the platform was introduced to the public under the name CamUp. Following a period of private Beta testing, CamUp was officially unveiled in

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1 March 2011, at the South By Southwest Festival in Austin, Texas ("SXSW") and made available  
2 at [www.camup.com](http://www.camup.com).

3 24. At all relevant times, CamUp has had a copyright notice on its website stating "©  
4 [year] CamUp - Project Your World. Product of BE IN Inc. All Rights Reserved."

5 25. While at SXSW, representatives from Google, including Marissa Mayer, Vice  
6 President of Consumer Products and Local Services, and several Google engineers, visited Be In's  
7 booth to learn more about the CamUp product.

8 26. In April 2011, Be In won the 2011 MIPTV Connected Creativity Ventures startup  
9 competition and was voted by a panel of top venture capitalists as the best and most innovative  
10 startup of the year.

11 27. On May 11, 2011, Joseph D'Anna, Co-founder and CEO of Be In, and Nik Miskov,  
12 VP of Business Development of Be In, met with Mr. Robinson of Google in London to discuss the  
13 CamUp product and possibilities for a business collaboration between Be In and Google. In  
14 advance of this meeting, Be In and Google Ireland executed a non-disclosure agreement.

15 28. During the meeting, Be In shared its confidential trade secrets regarding plans and  
16 strategies for potential applications of CamUp in certain business sectors. Mr. D'Anna identified  
17 YouTube as the most logical area where partnership between the two companies could be  
18 achieved.

19 29. At this meeting, Be In presented its idea to have a CamUp "Watch with your friends"  
20 button appear at the bottom of all YouTube pages with text that read "Watch with your friends on  
21 CamUp." This button would allow users to initiate an instant CamUp session from the YouTube  
22 page itself. Be In also shared its proprietary business plan and strategy for monetizing the  
23 integration of CamUp with YouTube.

24 30. At the meeting, Mr. Robinson was extremely enthusiastic about the CamUp product,  
25 and expressed interest in determining how best to integrate CamUp with Google Docs, as well as  
26 possible collaboration in the education space. Mr. Robinson also indicated that he would put Be  
27 In in touch with individuals from YouTube to explore further possibility of using the technology  
28 on its platform.

1       31. Mr. Miskov sent follow-up correspondence to Mr. Robinson, but received no  
2 response.

3       32. Subsequent to the May 2011 meeting, Be In noted a dramatic spike in user traffic to  
4 the CamUp site, in particular from individuals located in Mountain View, California, where  
5 Google is headquartered. These unique site visits averaged almost 40 minutes per visit, much  
6 longer than the typical visit from a CamUp user, which is on average 1-4 minutes. Also, the  
7 traffic from these locations was direct, as opposed to having been directed from a search engine or  
8 via links from other websites. Upon information and belief, these CamUp website visits were  
9 from Google employees who logged on with the intent of studying the CamUp site prior to their  
10 improper launch of Google+ and the Hangouts feature.

11      33. In or around June, 2011, Google launched Google+, a social networking platform  
12 that represents Google's attempt to compete with Facebook. Google+ includes a feature called  
13 Hangouts, which allow users to video chat with up to nine people.

14      34. In addition, Google added a feature where a user can click on the "Watch with your  
15 friends" button on any YouTube page.

16      35. At the time that Google introduced Hangouts, it embedded a Hangouts "Watch with  
17 your friends" button under YouTube videos that was an identical copy of the CamUp button  
18 proposed only one month earlier by Be In at the May 2011 London meeting. Below are screen  
19 shots showing the similarities between CamUp's mocked-up proposal for a "Watch with your  
20 friends" button included in YouTube and Google's Hangouts "Watch with your friends" button on  
21 YouTube<sup>2</sup>:

22  
23  
24  
25  
26  
27  
28      2      The screen shot of the YouTube video with the Hangouts "Watch with your friends" button was captured  
shortly after the release of Google+. Google has since altered its "Watch with your friends" button to remove the  
identical language that Be In proposed during the May 2011 meeting.

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1 **CamUp "Watch with your friends" Button as Proposed to Google During the May 2011**  
2 **London Meeting:**



3 Link to this video:

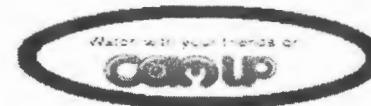
4 <http://youtu.be/b79zgKgRDBk>

5 show options

6 Embed Email



7 show more



8 **Google's "Watch with your friends" Button as Introduced in Google+ Hangouts in June**  
9 **2011:**



10 Link to this video:

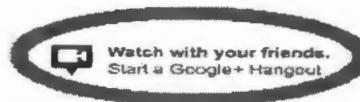
11 <http://youtu.be/b79zgKgRDBk>

12 show options

13 Embed Email



14 show more



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1       36. The mocked up screen shots included identical language. Be In's proposed CamUp  
 2 button states "Watch with your friends on CamUp," whereas Google's Hangouts button stated  
 3 "Watch with your friends. Start a Google+ Hangout."

4       37. The Google+ Hangouts feature also includes several elements of Be In's proprietary  
 5 trade dress. Hangouts attempts to replicate the overall look and feel of the CamUp platform,  
 6 specifically the inclusion of several video chat screens directly underneath a main screen  
 7 containing video or other media.

8                   **FIRST CAUSE OF ACTION: MISAPPROPRIATION OF TRADE SECRETS**

9       38. Be In incorporates by reference paragraphs 1 through 37 as if fully set forth herein.  
 10      39. Be In's idea to include a CamUp "Watch with your friends" button under each  
 11 YouTube video, and the business plan and strategy for implementing and monetizing these  
 12 spontaneous video chats, are trade secrets under the California Uniform Trade Secrets Act, Cal.  
 13 Civ. Code § 3426, et seq. ("CUTSA"), in that these trade secrets are information that derive  
 14 independent economic value to Be In, and are the subject of reasonable efforts to maintain their  
 15 secrecy. See Cal. Civ. Code § 3426.

16      40. Google and Mr. Robinson have acquired, disclosed, or used Plaintiff's trade secrets  
 17 through improper means by utilizing Be In's idea to include a CamUp "Watch with your friends"  
 18 button under each YouTube video, as well as utilizing Be In's business plan and strategy for  
 19 implementing and monetizing these video chats.

20      41. Defendants' actions have damaged Plaintiff by denying Plaintiff any revenue from  
 21 the implementation of CamUp through the YouTube site. In addition, Google's profits from  
 22 utilizing its Hangouts feature through YouTube should be disgorged. Plaintiff has suffered and  
 23 continues to suffer irreparable harm, loss and/or damages in an amount in excess of \$75,000.00.

24                   **SECOND CAUSE OF ACTION: CIVIL CONSPIRACY**

25      42. Be In incorporates by reference paragraphs 1 through 41 as if fully set forth herein.

26      43. Google, Mr. Robinson, and John Does Nos. 1-3 formed and operated a conspiracy to  
 27 misappropriate Plaintiff's trade secrets. Plaintiff provided its trade secrets to Mr. Robinson who,  
 28 upon information and belief, transmitted or communicated these trade secrets to Google and John

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1 Does Nos. 1-3.

2       44. Google, Mr. Robinson, and John Does Nos. 1-3 in fact misappropriated Plaintiff's  
 3 trade secrets in furtherance of this conspiracy.

4       45. By virtue of the Defendants' unlawful and intentional acts in furtherance of a  
 5 conspiracy to misappropriate Plaintiff's trade secrets, Plaintiff has suffered, and continues to  
 6 suffer, irreparable injury and damages in an amount in excess of \$75,000.00.

7                   **THIRD CAUSE OF ACTION: COPYRIGHT INFRINGEMENT**

8       46. Be In incorporates by reference paragraphs 1 through 45 as if fully set forth herein.

9       47. Plaintiff has maintained rights in its copyrighted CamUp product since its  
 10 introduction in March 2011.

11       48. Plaintiff submitted an application to the United States Copyright Office for  
 12 registration of copyright, comprising, *inter alia*, the CamUp web video chat platform, on June 22,  
 13 2012. The copyright office assigned the application as No. 1-779959021.

14       49. On information and belief, Google had access to and willfully copied Be In's CamUp  
 15 web video chat platform in its Google+ Hangouts feature.

16       50. As a result of this instance of copyright infringement, Plaintiff has suffered, and  
 17 continues to suffer, irreparable injury and damages in an amount in excess of \$75,000.00.

18                   **FOURTH CAUSE OF ACTION: FEDERAL UNFAIR COMPETITION;  
 19 TRADE DRESS INFRINGEMENT**

20       51. Be In incorporates by reference paragraphs 1 through 50 as if fully set forth herein.

21       52. Plaintiff has enforceable rights in its proprietary trade dress. This trade dress  
 22 includes the following non-functional elements of the CamUp website and social media platform  
 23 that, as a whole, are protectible: (1) large window containing media – typically video, but it could  
 24 also contain music and pictures; and (2) placement of logos on top left; (3) similar white and gray  
 25 color palette; and (4) several windows underneath the large window of media that contain webcam  
 26 images of participants in the video web-chat.

27       53. On information and belief, Google knowingly created and is deliberately using  
 28 screens in its Google+ Hangouts platform that are confusingly similar to CamUp with willful and

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1 callous disregard to Plaintiff's rights to enforce its trade dress.

2       54. The Google+ Hangouts platform is confusingly similar to the trade dress of the  
 3 CamUp website, and is likely to cause confusion or mistake, or to deceive users as to affiliation,  
 4 connection, or association.

5       55. Google has knowingly and willfully copied Plaintiff's source-identifying trade dress  
 6 of the elements of the CamUp platform described above.

7       56. These acts constitute unfair competition in violation of Section 43(a) of the Lanham  
 8 Act, 15 U.S.C. § 1125(a).

9       57. Upon information and belief, unless enjoined by an Order of this Court, Google will  
 10 continue to use screens that it knowingly and intentionally copied from Plaintiff's CamUp  
 11 platform, and will knowingly and intentionally continue to copy additional screens from CamUp  
 12 in future versions of Google+ Hangouts.

13       58. By virtue of Google's intentional and unlawful conduct, Plaintiff has suffered, and  
 14 continues to suffer, irreparable injury and damage to its business reputation and goodwill. By  
 15 reason of this intentional and unlawful conduct, Google has caused, is causing, and, unless such  
 16 acts and practices are enjoined by the Court, will continue to cause irreparable harm and damages  
 17 to Plaintiff in an amount in excess of \$75,000.00, and for which Plaintiff is entitled to injunctive  
 18 relief and monetary damages.

#### PRAYER FOR RELIEF

20       WHEREFORE, Plaintiff respectfully requests that this Court grant judgment against  
 21 Google and Mr. Robinson on the counts detailed above and issue the following relief:

22       1. Preliminary injunction prohibiting Google from using its Hangouts button on  
 23 YouTube videos;

24       2. Permanent injunction prohibiting Google from using its Hangouts button on  
 25 YouTube videos;

26       3. Preliminary injunction prohibiting Google from utilizing or maintaining its Hangouts  
 27 feature on Google+;

28       4. Permanent injunction prohibiting Google from utilizing or maintaining its Hangouts

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1 feature on Google+;

2 5. An accounting of any and all profits of Google attributable to its infringing acts;

3 6. Monetary damages adequate to compensate Plaintiff for Defendants' acts of trade  
4 secret misappropriation, civil conspiracy in furtherance of trade secret misappropriation, copyright  
5 infringement and trade dress infringement, including actual and punitive damages and lost profits,  
6 in an amount greater than \$75,000.00;

7 7. Attorney's fees;

8 8. Pre-judgment and post-judgment interest;

9 9. Costs of suit herein incurred; and

10 10. Such other and further relief, including all available monetary and equitable relief, as  
11 the case may require and this Court deems just and proper.

12

13 DATED: June 28, 2012

14

Respectfully submitted,

15

DAVIS WRIGHT TREMAINE LLP

16

17 By:   
Joseph E. Addiego III

18

CLIFFORD CHANCE US LLP

19

William E. Wallace III (*Pro Hac Vice application pending*)  
Ian A. Taronji (*Pro Hac Vice application pending*)

20

Attorneys for Plaintiff

21

BE IN, INC, a New York Corporation

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**DEMAND FOR JURY TRIAL**

Plaintiff Be In, Inc. hereby demands a trial by jury of all issues so triable pursuant to Rule 38 of the Federal Rules of Civil Procedure.

DATED this 28th day of June 2012.

Respectfully submitted,

DAVIS WRIGHT TREMAINE LLP

By: Joseph E. Addiego III  
Joseph E. Addiego III

CLIFFORD CHANCE US LLP

William E. Wallace III (*Pro Hac Vice application pending*)  
Ian A. Taronji (*Pro Hac Vice application pending*)

Attorneys for Plaintiff  
BE IN, INC, a New York Corporation

DAVIS WRIGHT TREMAINE LLP