

# Scaling new heights: Reaching new peaks of performance with Cloud principles

## 5. PRIVATE CLOUD

- Seamless virtual environment
- Automated provisioning with reconciliation
- Fully orchestrated service management
- Business requirements focused IT ops

## 4. DYNAMIC INFRASTRUCTURE

- Highly virtualised workloads
- Automated workload provisioning
- Exception based service management
- Service transaction and project focused ops

## 3. UNIFIED INFRASTRUCTURE

- Widespread virtualisation of workloads
- Holistic workload management
- Joined up change management and SLAs
- Integrated teams and tools

## 2. RESOURCE POOLING

- Shared infrastructure
- Manual workload management
- Service monitoring and KPIs
- Separate teams and tools

## 1. STATIC VIRTUALISATION

- Targeted consolidation
- Server efficiencies and provisioning
- Fragmented management
- Contained impact on infrastructure operations

## BASE CAMP: PHYSICAL IT

- Individual systems
- Long lead times on physical kit
- Manual management and change control
- Overstretched IT operations staff

Do you generally agree or disagree with the following statements?

### Progress of x86 server consolidation

Traditional virtualisation skills provide a firm foundation for moving onto private cloud

Strongly Agree Agree Disagree Strongly Disagree

Those with little/no virtualisation

Those that are well into it

Those that have gone as far as makes sense

How much has your x86 server virtualisation activity had a positive or negative impact in the following areas?

### Progress of x86 server consolidation

- Hardware costs – servers & storage
- Ability to respond to change requests
- Resilience / availability / operational risk
- IT operational overhead
- Business stakeholder satisfaction
- Networking costs
- Software costs – including tooling, platforms & apps
- Software licence management

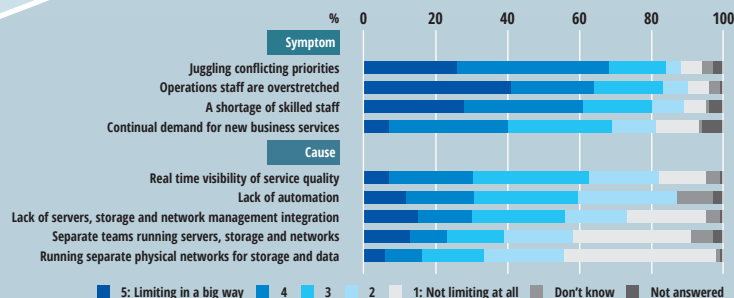
Those with little/no virtualisation

Those that are well into it

Those that have gone as far as makes sense

Little or no net impact Some positive impact Big positive impact

What is limiting your ability to better manage your virtual IT infrastructure?



Have you faced any of the following challenges with your server virtualisation activities?

### Progress of x86 server consolidation

- High cost of licences for virtualisation solutions
- Some business stakeholders reluctant to give up their kit
- Management of virtual servers more difficult than anticipated
- Virtual machine sprawl has become difficult to contain
- Project costs higher than originally budgeted
- High cost of ISV licences for applications running virtualised
- Consolidation ratios not as high as envisaged
- Projected cost, space or power savings not achieved

Those with little/no virtualisation

Those that are well into it

Those that have gone as far as makes sense

Minor Problem Intermediate Problem Major Problem