OSI Position Statement on CPTN Transaction

The Open Source Initiative (OSI) is a non-profit corporation formed to educate about and advocate for the benefits of open source software and to build bridges among different constituencies in the open source community, which span commercial, academic, governmental, and non-governmental institutions and organizations. More than 10 years ago, the OSI ratified the Open Source Definition (OSD), a standard upon which more than 70 open source licenses[1] are based, and which in turn cover more than 1 billion lines of source code[2].

Summary: The Open Source Initiative is concerned that the proposed recipient of Novell's patent portfolio, CPTN, represents a serious threat to the growing use of open source software throughout business, government, academia, and non-profit organizations worldwide. The founders and leaders of CPTN have a long history of opposing and misrepresenting the value of open source software, which is at the heart of Web infrastructure and of many of the most widely used software products and services. The sole or leading competition for several products from the CPTN principals are open source, as described below. We urge the regulatory authorities to recognize the significance of open source software as they consider the CPTN transaction and urge them to investigate it further.

Detail:
1. Open source software has emerged as one of the most compelling, competitive, and innovative developments of the software industry. In the enterprise, open source runs some of the largest websites in the world, including Google, Amazon.com, Facebook, and Twitter, as well as some of the largest stock exchanges, including NYSE/Euronext, the Deutsche Börse, and the Tokyo Stock Exchange. As a development model and as an form of intellectual property, open source software has become a first-class citizen in the minds of IT buyers, and a credible competitor to traditional proprietary software, even when such software vendors command monopoly-like market power. Progress has been equally dramatic in the public sector: in its most recent survey, the Center for Strategic & Interational Studies (CSIS) has catalogued more than 350 governmental open source policies, an increase of nearly 50% in the past two years[3].

2. The proposed CPTN transaction represents a potentially new, and unprecedented threat against open source software:
    a. [CPTN](#) Principals have acknowledged that Linux and Open Source is a major threat to their business and have made hostile statements towards open source. Microsoft and Oracle both call out open source as a competitive threat in their most recent 10-K filings[4], [5].
    b. CPTN principals have substantial market power in operating systems (Microsoft, Apple, Oracle), middleware (Microsoft, Oracle), and virtualization and cloud (Microsoft, Oracle, EMC)
    c. Open source is a substantial competitive threat in operating systems (Linux, Android), middleware (Apache, JBoss), and virtualization/cloud (KVM, Xen hypervisors)

3. The acquisition of the patents of a major Linux distributor has been shrouded in secrecy. Secrecy is customary in business transactions, but secrecy can also be used to hide nefarious intentions. Given the potential for collusion between these competitors to reduce competition

amongst them and to harm competition that exists in the marketplace today, competition would be better served by the FCO thoroughly investigating the facts and evidence concerning this transaction, rather than giving them the benefit of the commercial doubt:
   a. Will secrecy be used to spread more patent fear, uncertainty, and doubt (FUD)?
   b. Will the CPTN principals decide strategically who will be offered which patents, thereby choosing amongst themselves who will be allowed to compete? And on what terms?
   c. Will the patents be sold to non-practicing entities (NPEs) which can create havoc for open source software without risking the adverse reaction of the market if a practicing entity were to sue directly?

4. The creation of CPTN represents a MAJOR disruption to the competitive landscape. Whereas Novell was sincere in promoting and participating in open source software development and had an incentive to maintain their patent assets as a defensive portfolio, CPTN has all the motives and opportunity to do the opposite. That is, they have no incentive to support open source as a competitive alternative to proprietary software. CPTN creates a cover to launch patent attacks against open source while creating for each principal a measure of plausible deniability that the patent attack was not their idea.

For all these reasons, we urge the FCO to investigate the CPTN transaction thoroughly and consider appropriate remedies to address the concerns raised above. The OSI would be happy to lend support or provide any additional information that may be requested.

Appendix - Open Source Software Primer

A. Open Source Software is a real asset representing real investments that deserve fair protection under the law:
   a. Over 1B source lines of code (SLOC) have been created with open source as of 2008[6]
   b. David Wheeler argues that 6.6M SLOC = $1B in development cost, hence
      i. Linux kernel (over 6.6M SLOC) cost more than $1B[7]
      ii. Fedora 9 Linux distribution (205M SLOC[8]) cost more than $31B
      iii. 1B SLOC in 2008 has $150B of imputed cost using conventional methods of production. This is an extremely large economic resource, and one which is free to all in the world who wish to read, modify, share, and commercially redistribute it.
   c. Open source was critical to the infrastructure/architecture of several world-changing technologies, including the Internet, Google, and Facebook
   d. Open source also important to the public sector: when he was President of Brazil, Lula de Silva was awarded the highest honor by the ITU for Brazil's progress in solving the digital divide, and in his acceptance speech he credited open source software for that success[9].
   e. Open source software delivers many tens of billions of IT value in USD and EUR every year[10]
B. Open source software is not "non-commercial" - rather, it is software where revenues are generated from the delivery of value *around* the software rather than by controlling access *to* the software. This switch away from artificial scarcity as the only means for monetization liberates developers from many places to synchronise overlapping interests and collaborate

around a open source code "commons" to sustain the wealth-creating vehicle they jointly enjoy.

C. A 2008 DHS-funded survey of 250 OSS programs[11] found that on average, OSS software had 60 times lower defect density than the industry average. In 2009, surveying 280 OSS programs[12], they found a 33% reduction of defect density, increasing the quality to 80 times lower defect density than the industry average.

D. Quality problems remain a major reason why on average the global $3.5T/year cost of IT includes $1T/year of project write-offs and remediation, and why the $1.5T enterprise IT market includes $500B of project write-offs and remediation. Whereas "lower cost" had been the #1 reason for adopting open source in the enterprise for the past four years, quality compared to proprietary software was the #1 reason given for choosing open source software[13].

E. One leading firm that provides industry analysis has predicted that more than 80% of all enterprise IT organizations will use open source by 2012[14], and a leading enterprise IT practitioner has already measured a 78% adoption rate within their customer base[15]. Measured by revenue, open source market share remains very small compared with the revenues of proprietary software (or compared with Principals of the CPTN for that matter). However, the fact that it is being evaluated and adopted on a very widespread basis, and that its growth rate compared to the software industry average proves that open source is presently thriving as a competitor in the marketplace today.

F. A paper presented at ACM ICSE (Association for Computational Machinery International Conference on Software Engineering) in 2000 that was judged "Most Influential Paper 10 Years Later"[16] argued that the "long tail" of open source helped explain why open source software projects like the Apache web server could "deliver sooner, with fewer bugs, that themselves were fixed more rapidly". By its nature, and in contrast to proprietary software, open source encourages universal participation and unfettered innovation. Open source developers rarely hold back features to gain strategic advantage (because it is so easy for other open source developers to simply add such features themselves). Thus, the very purpose of asserting a software patent is contradictory to achieving the kind of quality and innovation seen in open source. Many argue that for this reason alone--the provable point that patents deter rather than encourage innovation--is reason enough to disallow them in the field of software, or at least to disallow their assertion against open source software.

G. There are programmers (and institutions) who care more about absolute quality and security of software than relative profitability or competitive market share. Many programmers who participate in open source say they do so because they believe that the open source development model is simply the best and most innovative in the world.[17] For them, patent assertions (especially vague patent assertions) is a disincentive to participate in open source development.

[1] http://opensource.org/licenses/index.html

[2] http://dirkriehle.com/publications/2008/the-total-growth-of-open-source/

[3] http://www.opensource.org/node/549

[4] http://yahoo.brand.edgar-online.com/displayfilinginfo.aspx?FilingID=7382799-65374-96303&type=sect&dcn=0001193125-10-171791

[5] http://yahoo.brand.edgar-online.com/displayfilinginfo.aspx?FilingID=7340030-83041-151589&type=sect&dcn=0001193125-10-151896

[6] http://dirkriehle.com/publications/2008/the-total-growth-of-open-source/

[7] http://www.dwheeler.com/essays/linux-kernel-cost.html

[8] http://blogs.computerworld.com/204_5_million_lines_of_code_equals_one_great_linux_distribution

[9] http://www.opensource.org/node/443

[10] http://blogs.computerworlduk.com/open-enterprise/2010/06/why-no-billiondollar-open-source-companies/index.htm

[11] scan.coverity.com/report/Coverity_White_Paper-Scan_Open_Source_Report_2008.pdf

[12] scan.coverity.com/report/Coverity_White_Paper-Scan_Open_Source_Report_2009.pdf

[13] http://opensource.com/business/10/6/integral-innovation

[14] http://arstechnica.com/open-source/news/2008/02/gartner-80-percent-of-commercial-software-programs-will-include-open-source-by-2012.ars

[15] http://newsroom.accenture.com/article_display.cfm?article_id=5045

[16] http://roy.gbiv.com/untangled/2010/icse-most-influential-paper-award

[17] http://www.dwheeler.com/oss_fs_why.html